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To : BW Fleet Management AS  
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DATE: 01-sept-09

Your reference No. : IMO09262  
 Our Quotation No. : Q20090143  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD920A-1E1B1-XXXXX-C7	DP Pressure TX range: 60 to 0 mbar	1	616,00	616,00	6
2	STD920-E1H-00000-P3-E9	DP Pressure TX	1	514,00	514,00	6
3	JTD960A-1E1B1-XXXXX-XX	DP Pressure TX range: 0 to 30 bars option 99 is not known, so replace by XX	1	759,00	759,00	6
4	STG981-E1T-00000-7-C7E9U1	Gage Pressure transmitter Factory cal: 0-160bars Atex intrinsically safe 1/4 NPT Internal thread process connection with calibration test report <b>no</b> 1/2 NPT special Nace adapter	1	588,00	588,00	6
5	STG981-E1T-00000-7-C7E9U1	as above Factory cal: 0-100bars	1	588,00	588,00	6
				<b>Total</b>	<b>EURO</b>	<b>3 065,00</b>
				<b>Minimum Charge</b>	<b>EURO</b>	<b>0,00</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO</b>	<b>3 065,00</b>
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO</b>	<b>3 065,00</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.